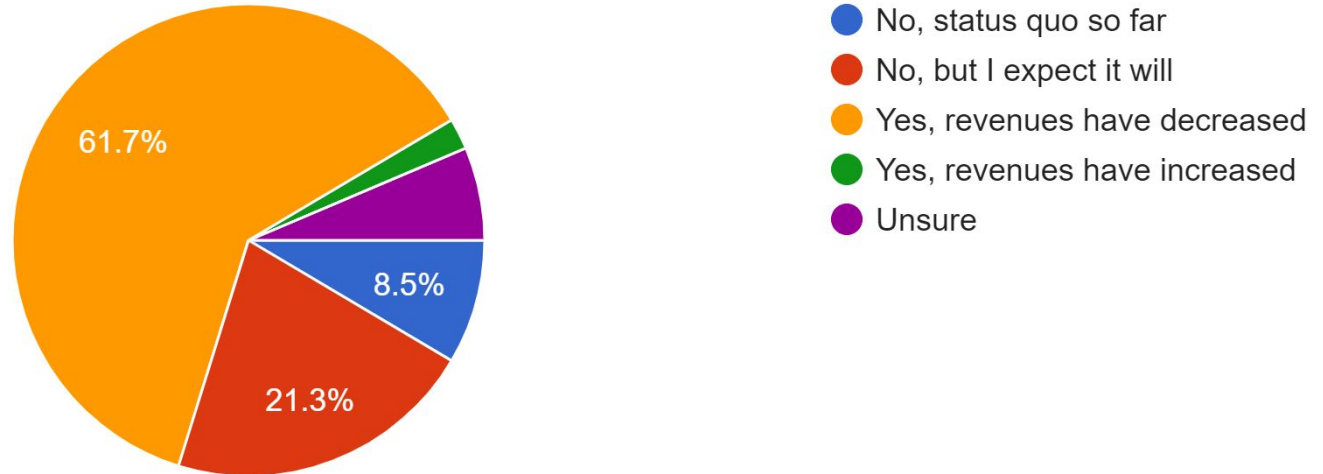


NATI Member COVID-19 Update Survey

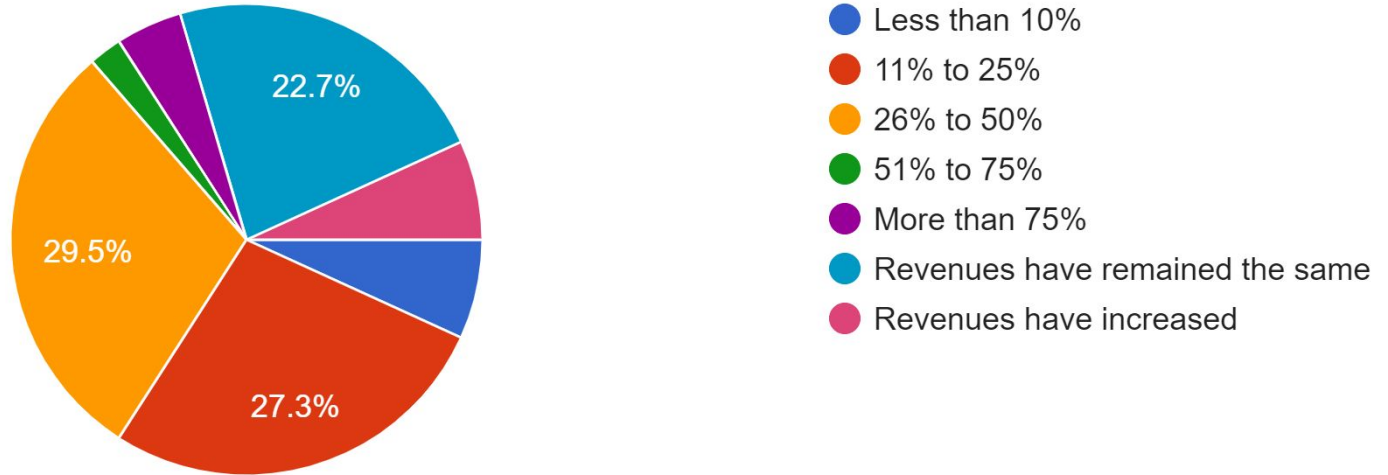
April 2020

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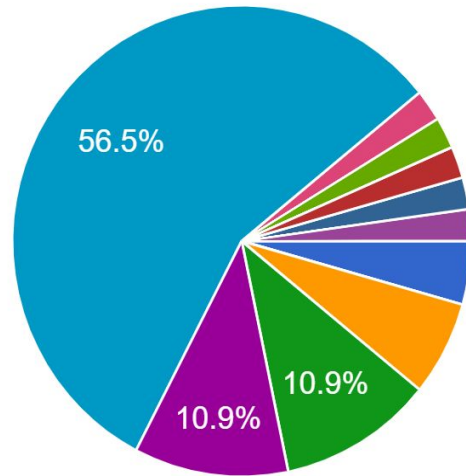
Have your organization's revenues been affected due to COVID-19?



2 How much has your revenue decreased since the COVID-19 pandemic began?



3 Has your company had to reduce hours for workers or layoff workers as a result of recent economic challenges?

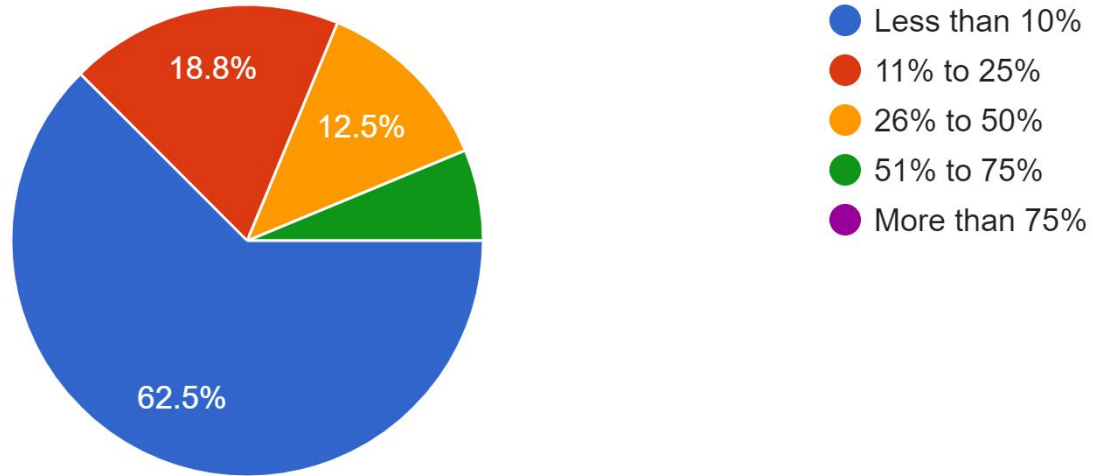


- Yes—Reduced hours
- Yes—Layoffs for all staff
- Yes—Layoffs for some staff
- Yes—Reduced hours and layoffs for some
- No—Normal operations
- No—Staff are working from home

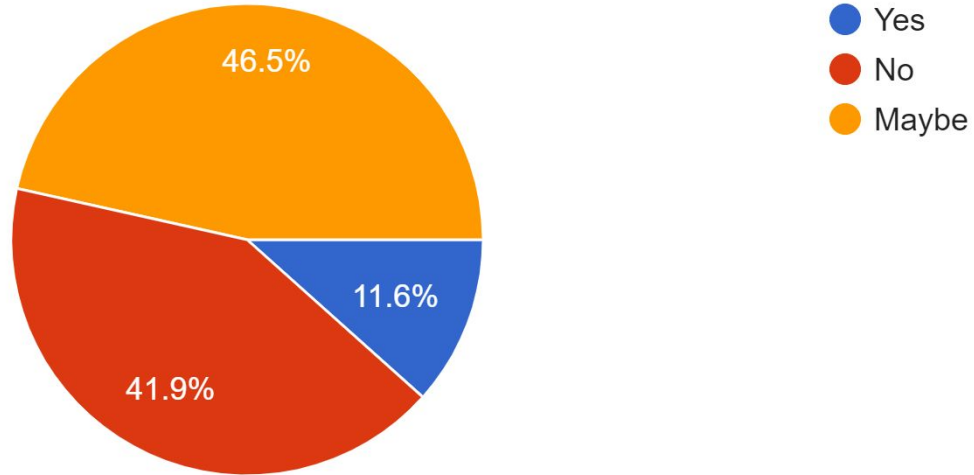
Other answers:

- Staff working from home and voluntary hours reduction at reduced pay.
- Hours reduced for production staff to allow for physical distancing but no change in wages.
- I'm a sole proprietor but I lost out on a project, which meant that I was unable to offer the opportunity to a sub-contractor and partner.

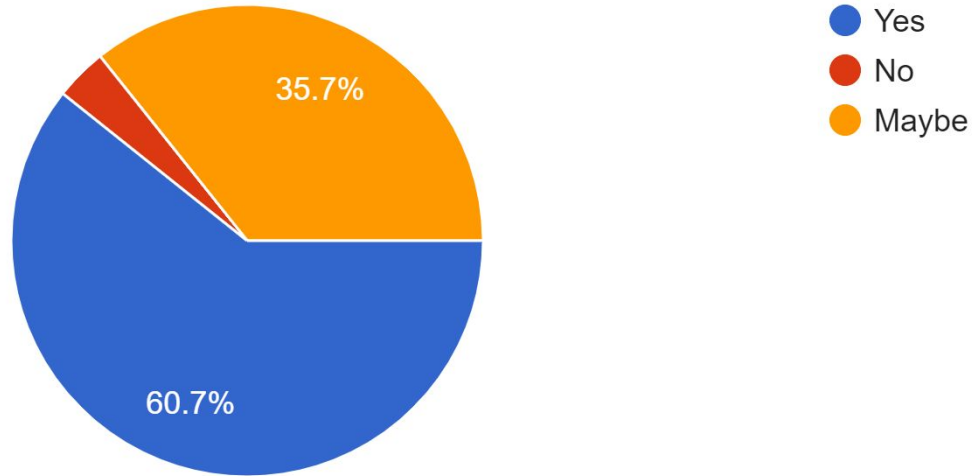
4 If you have laid off workers, what percentage of overall staff has been laid off?



5 Do you anticipate further layoffs?

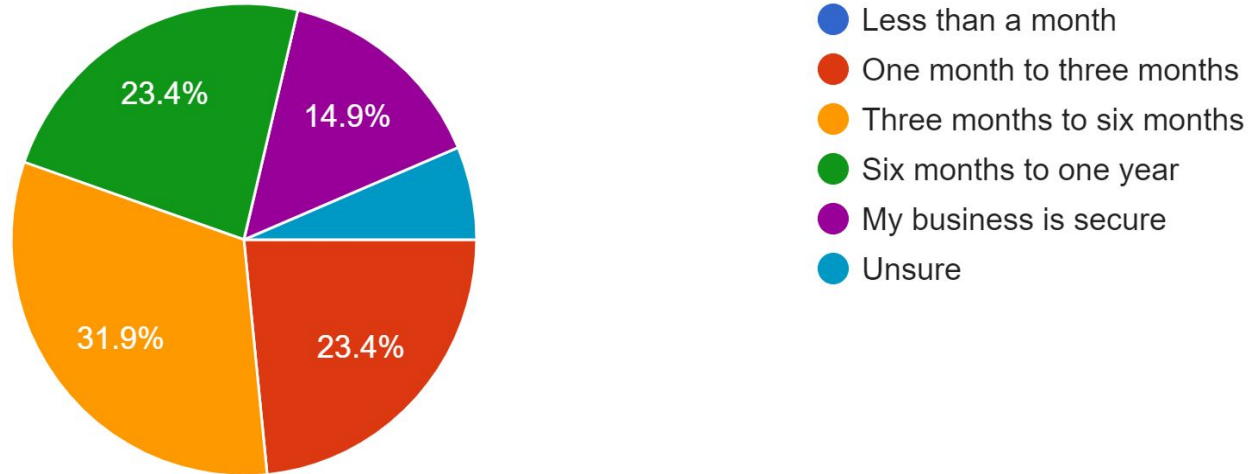


6 Do you plan to rehire workers who have been laid off once the pandemic is over?

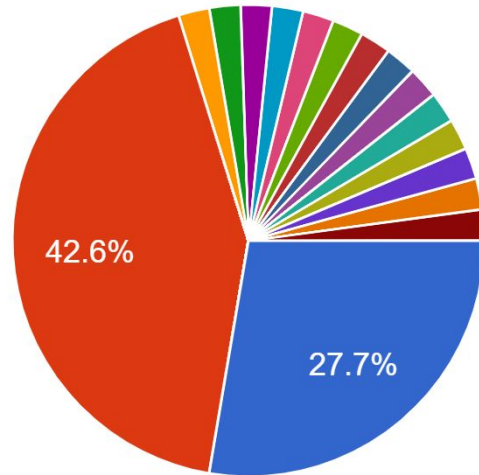


7

If the current COVID-19 pandemic continues, how long do you think your company will endure a similar economic environment to what it is facing now?



8 Is the Government of Canada's 75 per cent wage subsidy useful to your business?



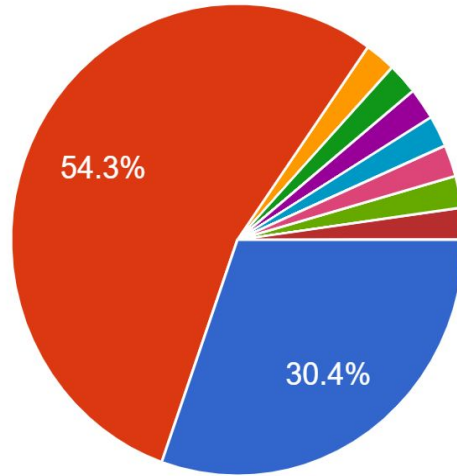
- Yes
- No

Other answers:

- it's not clear that we will qualify.
- it would be useful but we aren't eligible. We are recurring revenue, so our loss is to new sales growth, not our current customer revenue base.
- It would be if we qualified. Our revenue is so lumpy we didn't hit the criteria.
- Uncertain regarding timing, qualification, method of disbursement of funds.

9

Over this time, have other initiatives announced by the federal government to support liquidity for companies (such as Business Credit Availability Pr...he Bank of Canada) been helpful to your business?



● Yes

● No

Other answers :

- Have applied for the \$40,000 interest free loan, but haven't been approved yet.
- Not required at this time.
- Uncertain, still assessing.