



Happy Canada Day!

As you prepare to enjoy the summer weather, here is a quick update on what is happening in the advanced technology sectors of Newfoundland and Labrador.

Yours in technology,

A handwritten signature in black ink, appearing to be 'R. L. L.' or similar, positioned below the text 'Yours in technology,'.

NATI News **July 1, 2009**

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In the News

MUN Appoints Interim President Effective July 1

NATI would like to extend congratulations to Dr. Chris Loomis on his recent appointment. The Board of Regents of Memorial University has announced that Dr. Loomis will serve as president and vice-chancellor of the institution while the search for a new permanent president continues. Dr. Loomis succeeds Dr. Eddy Campbell who is leaving Memorial University to become the 18th president of the University of New Brunswick. The appointment of Dr. Loomis is effective July 1, 2009.

A pharmacy professor and researcher, Dr. Loomis currently serves as Memorial's vice-president (academic) pro tempore. Prior to taking that position he served as Memorial's vice-president (research), and immediately before that he was director of the university's School of Pharmacy. Dr. Loomis's promotion creates an impending vacancy in the vice-president (academic) position. To address this issue, the Board of Regents has appointed Dr. Reeta Tremblay as vice-president (academic) for the interim period, effective July 1, 2009. Dr. Tremblay currently serves as dean of Memorial's Faculty of Arts.

The timing of both appointments allows for a period of overlap to facilitate the transition. The search for a new permanent president of Memorial University continues on schedule. The Presidential Search Committee has conducted public consultations inside and outside the university to develop a candidate profile, sought nominations from the public and is advertising the position nationally and internationally. More information on the search is available on the Presidential Search web site http://www.mun.ca/regents/presidential_search/.

Full press release details can be found [here](#).

ICT Output Declines: Industry Canada

Industry Canada, ICT Branch, recently released the ***Quarterly Monitor of the Canadian ICT Sector for the First Quarter of 2009***. The Quarterly Monitor reports on growth rates in output (GDP), manufacturing shipments, employment and exports for the Canadian ICT sector and its main industries, using the most up-to-date indicators available. The following are the salient points for the first quarter of 2009:

- This period marks a second consecutive quarter of declines in output for both Canada's ICT sector (-0.8%) and all Canadian industries (-1.7%). Specifically, GDP in both the ICT manufacturing (-2.8%) and ICT services (-0.5%) industries fell this past quarter.
- Although ICT manufacturing shipments performed well throughout 2008, they fell significantly (-8.5%) at the beginning of 2009. Led by the drop in shipments of computer and peripheral equipment (-26%), all key ICT manufacturing shipments exhibited significant declines this past quarter.
- The number of employees in the ICT sector fell by 1.3% at the beginning of 2009. Both employment in the ICT manufacturing (-4.7%) and ICT services (-0.7%) industries declined at faster rates than their Canadian sector equivalences.
- Following positive growth in 2008, ICT goods exports declined by 7.6% at the beginning of 2009, demonstrating that this sector was no longer sheltered from the economic downturn.
- ICT exports to the EU-25 (-17%) and the US (-7.9%) fell in the first quarter of 2009. On the other hand, exports to Asia Pacific economies (9.9%) and "Other Countries" (0.2%) grew.

You can find the complete report at the following URL:
http://www.ic.gc.ca/epic/internet/inict-tic.nsf/en/h_it06100e.html

SEUS//CP Conference Update

The Department of Innovation, Trade and Rural Development is actively recruiting provincial delegates to participate in the upcoming South Eastern United States// Canadian Provinces (SEUS//CP) conference held in St. John's from July 26 to 28. Panel agendas have now been set and can be viewed [here](#).

The aim of this year's program is to present clear opportunities for enhanced commercial exchanges, two-way trade and knowledge sharing between member provinces and states. The program will specifically highlight partnership opportunities in three key business sectors:

- Advanced Manufacturing
- Ocean Technologies
- Energy

If you are interested in learning more about attending please contact your NL coordinator Linda Spurrell (lspurrel@gov.nl.ca).

Google Geospatial Technologist to speak in St. John's

You are invited to the public lecture of Ed Parsons, Geospatial Technologist for Google that will be offered as part of the 6th International Conference on Spatial Data Quality (<http://www.mun.ca/issdq2009>).

The lecture titled “**When Good Enough, is Good Enough: Data Quality Requirements of the Geoweb**” will take place at The Sheraton Hotel Newfoundland on Tuesday July 7th at 12:45pm.

Ed Parsons is the Geospatial Technologist of Google, with responsibility for evangelizing Google's mission to organize the world's information using geography, and tools including Google Earth, Google Maps and Google Maps for Mobile. Ed was the first Chief Technology Officer in the 200-year-old history of Ordnance Survey (UK Mapping Agency), and was instrumental in moving the focus of the organization from mapping to Geographical Information. Ed came to the Ordnance Survey from Autodesk, where he was EMEA Applications Manager for the Geographical Information Systems (GIS) Division. During his tenure, he helped Autodesk to become one of the key providers of GIS software. Earlier in his career he was a Senior Lecturer at Kingston University, where he helped establish Europe's first undergraduate course in GIS. He is the author of numerous articles, professional papers and presentations to International Conferences, and has developed one of most popular Weblogs in the Geospatial Industry, www.edparsons.com.

Out and About @ NATI

NATI Events Bulletin Board

For more details, go to <http://www.nati.net/media--events/events.aspx>.

Your Competitive Advantage

Win the Race to Innovation: NSERC

NSERC is a federal agency whose vision is to help make Canada a country of discoverers and innovators for the benefit of all Canadians. The agency supports some 26,500 university students and postdoctoral fellows in their advanced studies.

If you want to attract highly-qualified people, consider these programs: Industrial R&D Fellowships (IRDF), Industrial Postgraduate Scholarships (IPS), and Industrial Undergraduate Student Research Awards (USRA). Prior to submitting nominations organizations must be approved for participation in the program. Please allow six to eight weeks for processing complete applications. Submission of incomplete applications will result in further delays. Organization eligibility is normally approved for a six-year period unless the organization undergoes a major restructuring, or there are concerns regarding the organization that require monitoring.

For further details please visit their website at <http://www.nserc-crsng.gc.ca/> or Manager – Atlantic Mr. Richard Isnor (richard.isnor@nserc_crsng.gc.ca).

Canada's Top 10™ Competition

The Canada's Top 10™ Competition fills an important need to help growing Canadian companies within the life sciences, cleantech and technology sectors to secure investment and strategic partnerships. All regions across Canada and the U.S. have the potential to benefit economically through the increased attention from investors and potential strategic partners. Since the competition's inception in 1999, winners and alumni have secured more than \$522M in venture capital financing.

Competition winners have access to coaching clinics, investor readiness support, ongoing business development assistance and also participate in a series of investment forums in select cities across the U.S. Developed together with key partners and the Canadian consulates in each city, the forums expose the Top 10™ companies to an exclusive opportunity to present to top tier U.S. and Canadian venture capitalists, licensing executives and potential strategic partners in a series of invitation only events.

Competition **closes July 31, 2009**. Register: <http://www.topcanadiancompanies.ca/applications>.

CareerBeacon.com and NATI

As you are aware, the marketplace is feeling the challenges of accessing talented people to help us grow the advanced technology sectors of Newfoundland and Labrador. And it doesn't seem to be getting any easier. NATI is committed to being action driven to the needs of our membership.

A part of your recruiting toolkit, NATI has entered into a partnership with CareerBeacon.com, Atlantic Canada's largest online career website, to offer our membership a special rate for posting job listings on CareerBeacon.com. This is a value-added service that NATI is offering exclusively to its membership.

Details of this offer:

- The exclusive rate is \$275 for first the job posting;
- Subsequent job postings at \$325;
- NATI members can place job listings that are unlimited in length;
- Postings are for an extended period of 60 days, which gives companies extended exposure to potential job seekers; and
- For first-time users of CareerBeacon.com, they will provide a free job posting for a two-week period.

All NATI members receive the additional benefit of having their careers listed on the NATI Corporate Profile (<http://www.careerbeacon.com/corpprof/nati/index.html>) on CareerBeacon.com, giving your job posting twice the market exposure.

For details about advertising with CareerBeacon.com, discount rates on bundle bookings or their industry-leading Applicant Tracking System, please contact Ms. Jacqui Janes at 709.364.4949 or by email, jacqui.janes@careerbeacon.com.

Not already a NATI member? Please go to our website link and [JOIN NOW](#), or contact Ellen Thompson at ellen@nati.net or 709.757.3254.

Gardiner Centre Update

Gain practical knowledge and business solutions at the Gardiner Centre in the areas of Project Management, Communications, Human Resources, Supervisor Skills and more! Visit www.mun.ca/gardinercentre to view the NEW Fall 2009 Professional Development Schedule and for information on the fall 2009 offering of the Masters Certificate in Project Management.

Member News

ClearRisk Receives Investment from Province

To satisfy a growing need among small and medium-sized enterprises for an affordable risk management solution, [ClearRisk Inc.](#) has developed ClearRisk™ Tools – an online application that enables businesses to customize risk management plans that meet specific requirements. Supported by a \$420,000 investment from the Provincial Government, the company will commercialize its cost-saving technology and work to position itself as a leader in North America's risk and insurance industry.

"Establishing an official process for conducting risk management is an important step for businesses to optimize insurance and reduce risk-related costs," said the Honourable Shawn Skinner, Minister of Innovation, Trade and Rural Development. "Our investment supports ClearRisk in its endeavour to expand its market potential and it also promotes an affordable risk management tool that will benefit other small companies."

For full details please go [here](#).

Congratulations to the entire ClearRisk team as well as Minister Skinner for continued support of the Innovation Fund programs!

Esotera Secure Storage Solutions

NATI member Data Sentinel is been rebranded as Esotera. The move is to separate their company name from their product name (<http://www.datasentinel.com/>). Address, telephone numbers and email addresses remain unchanged.

<http://esoteras3.wordpress.com/>

Stakeholder Newsletters

- [Genome Atlantic](#)
- [Nashville Technology Council](#) (NTC)
- [Weekly Marine News](#) from Genoa Design
- [NL Business Coalition](#) – Newsletter Subscription
- [Information and Communications Technology Council](#) (ICTC)

Notable NATI Member Career Vacancies

- Genome Atlantic – [Project Manager](#)
 - Deloitte - [Various](#)
 - NL Business Coalition - [Director of Business](#)
 - Progress Software - [Software Engineer](#)
 - Quorum - [Software Developer](#)
 - SwiftRadius Inc. - [Senior Manager](#)
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Partner Recognition



Atlantic Canada
Opportunities
Agency

Agence de
promotion économique
du Canada atlantique

Service
Canada

Newfoundland
Labrador

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